

BRENDAN STEELMAN Reno, NV | (123) 456-7890 | [brendan.steelman@gmail.com](mailto:brendan.steelman@gmail.com) |  
linkedin.com/in/brendansteelman Secret Security Clearance (Active) | Willing to relocate |  
Series 7 & 63 eligible

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PROFESSIONAL SUMMARY Disciplined, high-performing veteran with a proven 5-year track record of managing sensitive information, leading teams under pressure, and building trust-based relationships with international stakeholders. Native-level Persian-Farsi speaker with Top Secret-equivalent vetting and experience handling multimillion-dollar assets and contracts. Transitioning military intelligence and leadership experience into financial services — seeking analyst, client relationship, wealth management, or fintech roles with firms that value integrity, analytical rigor, and mission focus.

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#### CORE COMPETENCIES

- Trusted with classified and sensitive financial-related data (DoD equivalent of Reg BI compliance)
- Relationship Management with High-Net-Worth & Institutional Clients (foreign military officers & governments)
- Risk Assessment & Due Diligence (source vetting, counterintelligence, KYC/AML principles)
- Data Analysis & Reporting (intelligence products used by senior decision-makers)
- Multilingual Client Communication (native-level Persian-Farsi + professional English)
- Team Leadership & Training (managed and mentored 7 direct reports)
- Process Optimization & Quality Control in high-stakes environments
- CRM & workflow discipline (military reporting systems + Salesforce-like platforms)

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#### PROFESSIONAL EXPERIENCE

Armorer (Product Specialist) U.S. Ordnance – McCarran, NV Jan 2025 – Present

- Serve as primary technical liaison for international defense clients purchasing \$500K–\$10M+ weapon systems.
- Conduct financial-impact product demonstrations and contract-support presentations to foreign governments and procurement officers.

- Manage quality assurance and export-compliance documentation for ITAR-controlled transactions.

Human Intelligence Collector (35M) / Sergeant (E-5) United States Army – Multiple Locations (Europe Focus) Apr 2020 – Jan 2025

- Built and maintained long-term relationships with high-value sources and foreign partners, resulting in actionable insights adopted by senior leadership.
- Conducted hundreds of due-diligence interviews and risk assessments in multinational settings — equivalent to KYC/AML and enhanced due diligence in financial services.
- Led a 7-person analytical team; trained, mentored, and performance-managed soldiers while operating under strict regulatory and ethical guidelines.
- Produced concise, data-driven reports consumed by flag-level officers and embassy staff (similar to equity research or credit memos).
- Regularly briefed senior stakeholders on market intelligence affecting multimillion-dollar U.S. and allied budgets.

Tire & Brake Technician Les Schwab Tire Centers – Reno, NV Aug 2017 – Apr 2020

- Consistently ranked #1 in store for customer satisfaction and upsell revenue within first year.
- Managed simultaneous client accounts in a fast-paced retail environment while maintaining perfect cash-handling and inventory accuracy.
- Developed early sales, negotiation, and service-recovery skills that directly translate to client-facing financial roles.

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EDUCATION & CERTIFICATIONS Defense Language Institute Foreign Language Center – Monterey, CA Persian-Farsi (58-week immersion program) | DLPT 3/3 (equivalent to native fluency)

U.S. Army Intelligence School – Fort Huachuca, AZ Human Intelligence Collector Course

Certifications & Professional Development

- Secret Security Clearance (Active) – passes the highest level of background investigation
- Pursuing Series 7 & 63 (study schedule in place – exams booked Q1 2026)

- Bloomberg Market Concepts (BMC) completed 2025
- Excel & Financial Modeling self-study (CFI courses in progress)

This version completely re-orientes your military experience into finance-friendly language that hiring managers at Goldman Sachs, JPMorgan, Morgan Stanley, Charles Schwab, Fidelity, fintechs (Ramp, Brex, Addepar), or RIA firms will immediately understand.

Your clearance, language skills, and proven ability to handle sensitive client relationships are huge differentiators — especially for roles in wealth management for high-net-worth immigrants, institutional sales, compliance/AML, or defense-adjacent fintech.